

SAANCHI AGARWAL

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EDUCATION

YALE SCHOOL OF MANAGEMENT

New Haven, CT

Master of Business Administration (MBA)

2027

- GMAT: 695 (98th percentile), Clubs: Consulting Club, Women in Management Chair, Non-Profit Board Fellow

DELHI UNIVERSITY, SHRI RAM COLLEGE OF COMMERCE (*Ranked No. 1 in India*)

Delhi, India

Bachelor of Arts (BA), Economics Honours

2021

- GPA: 8.64/10; awarded All-Rounder Award (Top 2%), President at Placement Cell, Sports Vice Captain (athletics)

PROFESSIONAL EXPERIENCE

THINK TECHNOLOGIES, OPENAI PARTNER (*AI Strategy & Deployment Consultancy*)

Detroit, MI

Consultant, AI Strategy & Product (Part-Time)

Aug'26 – Present

- Leading product strategy for a client's AI mentorship platform in partnership with the founder; defined success criteria for response quality that cut responses needing human edits by 26% & owned persona architecture across 2 shipped features

Summer Intern, AI Consulting

Jun'26 – Jul'26

- Scoped & pitched AI transformation proposals to 15 clients across real estate, marketing, VC & incubators; ran discovery calls with executives to convert business problems into prioritized AI use cases, winning 7 engagements worth \$320K
- Built & shipped 5 production AI products from discovery to launch, including Detroit Connect (civic search platform) & Proposal Studio (RAG-based proposal generation), cutting client workflow time by 40 to 60% across engagements
- Developed the firm's AI pricing framework by benchmarking model costs against client willingness to pay; identified optimal model routing & usage patterns that cut AI delivery cost per client by 14% while preserving output quality
- Designed deployment & cybersecurity standards for client AI rollouts, addressing data handling, access controls & vendor risk; built the review process that cleared 4 deployments for clients across political, PR & financial services industries
- Launched & ran the Think on the Spot hackathon (10 teams) in partnership with OpenAI, and a two-day AI training on use case identification & deployment for 15+ startups at Michigan Central Station; converted 3 founders into client engagements

D. E. SHAW & CO., ASSET BACKED SECURITIES (*fast-tracked, 2 promotions in 3 years*)

Hyderabad, India

Senior Analyst

2024 – 2025

- Led the firm's shift to an "AI-first" strategy, deployed machine-learning models analyzing 10M data points daily to automate trade decisions & delivered enterprise tech solutions, improving capital turnover by 26% & saving 250 staff hours monthly
- Developed the industry's first deep-learning model to de-risk an unstructured asset class, analyzing 2TB+ of data to forecast shifts in consumer spending, boosting predictive accuracy of consumer borrowing trends by 23% & driving \$300M in PnL
- Mentored 8 junior analysts by leading development plans, driving training & biweekly check-ins; introduced a trainer feedback loop & a structured documentation system, enhancing knowledge-sharing & improving team efficiency by 50%

Associate – Analyst

2021 – 2024

- Spearheaded a market entry strategy for European corporate debt, partnering with the London desk to assess investor positioning & regulatory dynamics; leveraged insights from US markets to validate assumptions & deploy €500M in capital
- Collaborated with VP (NY office) to redesign the ABS credit strategy to meet ESG mandates, leading due diligence & structuring investments in 5 high-growth solar developers; launched team's inaugural green portfolio & drove \$260M in PnL
- Structured a \$12M credit facility with Moody's to extend direct credit to 30+ American SMEs; enabled a flexible repayment runway that unlocked 5x scalability, drove a 31% increase in order bookings & improved working capital efficiency by 14%

ADDITIONAL INFORMATION

- **Skills:** PowerPoint/Excel (advanced), Python, Snowflake, SQL, Power BI, Claude Code, Codex, n8n, Pinecone, AWS
- **Volunteering:** Redesigned fundraising strategy for Leila Day Nursery, New Haven, raising \$75K from 45+ donors
- **Languages:** English, Hindi, French (B1), Spanish (A2), 3+ year Duolingo streak
- **Certifications:** Claude Certified Architect, OpenAI Consultative Solutions Practitioner, Data Science & Machine Learning
- **Interests:** 6-time Marathon Finisher, 3D Printing, Sewing & Fashion Design, Cricket & Formula 1, Vibe Coding